

Century Real Estate School Course Outline

Texts: Modern Real Estate Practice, 17th Edition or 18th Edition; includes student access code for on-line materials.
Kentucky Real Estate Licensing Law. 96 hours of instruction.

Principles of Real Estate - 15, 4 hour classes - 60 hours			Modern Real Estate Practice: Chapter Pages	
CLASS	TEXT	SUBJECT	17th Ed.	18th Ed.
1	Chapter 1	Introduction to the Real Estate Business	3 - 14	4 - 13
	Chapter 2	Real Property and the Law	15 - 29	15 - 28
	Chapter 3	Concepts of Home Ownership	30 - 41	32 - 42
2	Chapter 4	Agency	42 - 65	44 - 64
3	Chapter 5	Real Estate Brokerage	66 - 87	67 - 83
4	Chapter 6	Listing Agreements and Buyer Representation	88 - 112	87 - 106
	Chapter 11	Real Estate Contracts	191 - 207	175 - 190
5	Chapter 7	Interests in Real Estate	113 - 132	109 - 123
6	Chapter 8	Forms of Real Estate Ownership	133 - 153	125 - 141
7	Chapter 9	Legal Descriptions	154 - 172	143 - 157
8	Chapter 10	Real Estate Taxes and Other Liens	173 - 189	160 - 173
9	Chapter 12	Transfer of Title	208 - 225	193 - 208
	Chapter 13	Title Records	226 - 237	210 - 219
10	Chapter 14	Real Estate Financing: Principles	238 - 254	222 - 236
	Chapter 15	Real Estate Financing: Practice	255 - 285	238 - 264
11	Chapter 16	Leases	286 - 304	267 - 285
	Chapter 17	Property Management	307 - 328	291 - 312
12	Chapter 18	Real Estate Appraisal	329 - 353	314 - 336
13	Chapter 19	Land-Use Controls and Property Development	354 - 368	338 - 351
14	Chapter 20	Fair Housing and Ethical Practices	369 - 389	353 - 371
	Chapter 21	Environmental Issues and the Real Estate Transaction	390 - 412	374 - 394
15	Chapter 22	Closing the Real Estate Transaction	413 - 437	397 - 427
	Chapter 23	Real Estate Investment (18th Edition only)	N/A	429 - 440
Kentucky Real Estate Law - 9, 4 hour classes - 36 hours			Law Manual pages	
16	Law 1	Kentucky Revised Statutes 324.010 through 324:121	pages 3 - 6	
17	Law 2	Kentucky Revised Statutes 324.141 through 324.285	pages 6 - 11	
18	Law 3	Kentucky Revised Statutes 324.286 through 324.990	pages 11 - 14	
19	Law 4	KY Administrative Regulations of the KREC: 201 KAR 11:011 through 201 KAR 11:170	pages 15 - 19	
20	Law 5	KY Administrative Regulations of the KREC: 201 KAR 11:175 through 201 KAR 11:210	pages 19 - 21	
21	Law 6	KY Administrative Regulations of the KREC: 201 KAR 11:230 through 201 KAR 11:240	pages 21 - 27	
22	Law 7	KY Administrative Regulations of the KREC: 201 KAR 11:245 through 201 KAR 11:420	pages 27 - 34	
23	Law 8	KY Administrative Regulations of the KREC: 201 KAR 11:430 to end.	pages 34 - 39	
24	Law 9	Commercial Law	Handout	